

PURCHASE ORDER

REQUESTING DEPT. COPY



SHOW THIS ORDER NO.
ON YOUR INVOICE

Y14994 -01

#1515U PM USA REV. 2/82 COMP. 50(4)

PHILIP MORRIS
U.S.A.
120 PARK AVENUE, NEW YORK, N.Y. 10017

CABLE ADDRESS: POLD NEW YORK
PHONE: AREA CODE 212-880-5000

DATE

02/13/96

VENDOR NO. 15157

VENDOR: CLASS MATCH CORP.

P.O. BOX 1227
AER. S. AIRPORT CIRCLE
LOVELAND, TX

SHIP TO MADDEN COMMUNICATIONS
PM EXPRESS
1455 THORNDALE
ITASCA, IL 60143
UFP 0054-4485

REQUISITIONER	BUYER	BID REF./EXP. INT.	CONFIRMING TO	TAXABLE
MAFFERTY	G. CARDILLO	Y20JF		NO TAX
F.O.B.	ROUTE VIA	PREPAID	TERMS	
DESTINATION		RT PAID	1.00 PCT. 10 DAYS NET	30

1. Purchase Order number must appear on all invoices, bills of lading, cases, packing list and correspondence.

2. Invoices must be rendered on day of shipment to: 120 Park Avenue, N.Y., N.Y. 10017

3. Refer to PM USA Routing Guide for instructions on carrier selection and freight invoicing.

LINE	QUANTITY	UM	UNIT PRICE	AMOUNT
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CHANGE ORDER - 01
EFFECTIVE DATE - 05/30/96

HEADER CHANGES ARE AS FOLLOWS

CHANGE **** VENDOR JOB NUMBER ****

THIS IS A CHANGE TO PURCHASE ORDER # Y14994-01
EFFECTIVE DATE 5/30/96

NOTE: THE INC NUMBER FOR THIS PO HAS CHANGED TO REFLECT
A NEW PACKAGING OF THE ITEM.

INSTEAD OF 1,750,000 PIECES OF INC-89449
THERE ARE NOW 35,000 PEICES OF INC-00337 THAT CONTAINS 50
PIECES OF INC-89449. THE COST REMAINS THE SAME.

001

THIS LINE IS CHANGED

CHANGE ****ITEM NR/DESC/PROJECT CODE****
FROM PART NUMBER INC-89449
TO PART NUMBER INC-00337

PART MAY SLIDE DRAW MATCH
PART MAY SLIDE MATCH CADY

CHANGE **** ORDER QUANTITY ****
FROM 1,750,000
TO 35,000

(CONTINUED NEXT PAGE)

By _____

PHILIP MORRIS U.S.A.

2071451615

PURCHASE ORDER
REQUESTING DEPT. COPY



PHILIP MORRIS

U.S.A.

120 PARK AVENUE, NEW YORK, N.Y. 10017

SHOW THIS ORDER NO.
ON YOUR INVOICE

V14994 -01

#1515U PM USA REV. 2/92 COMP. 50(4)

CABLE ADDRESS: POLD NEW YORK
PHONE: AREA CODE 212-880-5000

DATE

VENDOR NO. 032157

VENDOR: ATLAS MATCH CORP.

SHIP
TO

REQUISITIONER	BUYER	BID REF./EXP. INT.	CONFIRMING TO	TAXABLE
F.O.B.	ROUTE VIA	PREPAID	TERMS	

1. Purchase Order number must appear on all invoices, bills of lading, cases, packing list and correspondence.
2. Invoices must be rendered on day of shipment to: 120 Park Avenue, N.Y., N.Y. 10017
3. Refer to PM USA Routing Guide for instructions on carrier selection and freight invoicing.

LINE	QUANTITY	UM	UNIT PRICE	AMOUNT
CHANGE ***%	FROM	UNIT PRICE	***%	
	TO	.04940	2.47	
	15,000	EA	2.47	36,450.00

PART/DESC INC-00337 PARL MAY SLIDE MATCH CADDY

CADDY CONTAINS 50 OF INC-89449 PARL MAY SLIDE DRAW MATCHES
SIZE: APPROX. 30 STICKS (+2-) STICK MATERIAL: BIRCH &/OR ASPEN
BOARDS: 16 FT. C1S KROMECOTE PLUS VARNISH. COLORS: 4 COLOR
PROCESS; PRINTS 4/C + ONE SPECIAL FMS- CUSTOM DIE CUT CADDY
MULTIPLE DESIGNS MAKING UP A SINGLE PICTURE IN A JIGSAW PUZZLE
LIKE CONFIGURATION. SUCH THAT EACH LEVEL OF MATCH BOXES FORM
THE SAME OVERALL PICTURE.

SPLINTS: NATURAL SPLINTS WITH COLORED TIPS (COLOR TBD)

PACKAGING: 50 BOX'S PER CADDY

REMARKS: (CONTINUED ON BACK)

(CONTINUED NEXT PAGE)

By _____

PHILIP MORRIS U.S.A.

2071451616

PURCHASE ORDER

REQUESTING DEPT. COPY



**SHOW THIS ORDER NO.
ON YOUR INVOICE**

744994 -01

#1515U PM USA REV. 2/92 COMP. 50(4)

PHILIP MORRIS
U.S.A.
120 PARK AVENUE, NEW YORK, N.Y. 10017

**CABLE ADDRESS: POLD NEW YORK
PHONE: AREA CODE 212-880-5000**

DATE

VENDOR NO. 10-00000-00000

VENDOR: ATLAS MATCH CORP.

SHIP
TO

REQUISITIONER	BUYER	BID REF./EXP. INT.	CONFIRMING TO	TAXABLE
F.O.B.	ROUTE VIA	PREPAID	TERMS	

1. Purchase Order number must appear on all invoices, bills of lading, cases, packing list and correspondence.
 2. Invoices must be rendered on day of shipment to: 120 Park Avenue, N.Y., N.Y. 10017
 3. Refer to P.M. USA Routing Guide for instructions on carrier selection and freight invoicing.

LINE	QUANTITY	UM	UNIT PRICE	AMOUNT
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REFER TO PM USA ROUTING GUIDE PREVIOUSLY SENT UNDER SEPARATE
COVER. IF YOU DO NOT HAVE A COPY ON FILE, PLEASE CALL
ANDREA MINOTT AT (202)880-3221. IF YOU HAVE ANY QUESTIONS
REGARDING THE INFORMATION CONTAINED IN THE ROUTING GUIDE
CONTACT ERROL LEWIS, TRANSPORTATION DEPARTMENT AT

IN ORDER TO ENSURE PAYMENT OF INVOICES, SUPPLIERS ARE RESPONSIBLE FOR ASSURING THAT A RECEIVING DOCUMENT/PROOF-OF-DELIVERY IS ISSUED TO PHILIP MORRIS FOR ANY SHIPMENT MADE TO A NORPHILIP MORRIS RECEIVING LOCATION. ALL SHIPPING DOCUMENTS SHALL REFERENCE THE PURCHASE ORDER NUMBER."

要點：九五，用師克敵，或羸其師，或師勿克。《象》曰：「或羸其師，志不強也。」

"IN ORDER TO ASSIST PHILIP MORRIS IN BETTER UNDERSTANDING ITS SUPPLIERS' DEVELOPMENT OF COSTS, PHILIP MORRIS OR ITS DESIGNATED AGENT MAY INSPECT, REVIEW AND COPY VENDOR'S BOOKS AND RECORDS AT REASONABLE TIMES DURING NORMAL BUSINESS HOURS UPON REASONABLE, ADVANCE NOTICE TO THE SUPPLIER AND AT THE EXPENSE OF PHILIP MORRIS THROUGHOUT THE TERM OF THE PURCHASE ORDER AND FOR SIX MONTHS THEREAFTER."

SUPPLIER TO SEND INVOICE IN TRIPPLICATE TO:
FHTLIP MORRIS USA
120 PARK AVENUE

(CONTINUED NEXT PAGE)

By

PHILIP MORRIS U.S.A.

Source: <https://www.industrydocuments.ucsf.edu/docs/rfkn0004>



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Y14994

-01

PHILIP MORRIS
U.S.A.
120 PARK AVENUE, NEW YORK, N.Y. 10017CABLE ADDRESS: POLD NEW YORK
PHONE: AREA CODE 212-680-5000

DATE

#1515U PM USA REV. 2/92 COMP. 504)

VENDOR NO. 133157

VENDOR: TIGER MATCH CORP.

SHIP
TO

REQUISITIONER	BUYER	BID REF./EXP. INT.	CONFIRMING TO	TAXABLE
F.O.B.	ROUTE VIA	PREPAID	TERMS	

1. Purchase Order number must appear on all invoices, bills of lading, cases, packing list and correspondence.
2. Invoices must be rendered on day of shipment to: 120 Park Avenue, N.Y., N.Y. 10017
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LINE	QUANTITY	UM	UNIT PRICE	AMOUNT
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USA FINANCE DEPARTMENT - 15TH FLOOR
NEW YORK, NY 10017

ALL DELIVERIES ARE DEPENDENT ON TIMELY DELIVERIES ON THE PART
OF THE SUPPLIER. TIME IS OF THE ESSENCE.
SUPPLIER WILL BE REQUIRED TO AIRFREIGHT GOODS (AT THEIR
EXPENSE) IF AGREED TO DELIVERY SCHEDULE CANNOT BE MET.
FAILURE TO DELIVER ON TIME MAY RESULT IN SUPPLIER
DISQUALIFICATION AND OTHER APPLICABLE PENALTIES.

OFF-SHORE TERMS OF SALE:

VENDOR MUST DELIVER ALL GOODS FOB DESTINATION CITY/STATE.
VENDOR MUST DELIVER GOODS DUTY PAID AND CLEARED THROUGH
CUSTOMS IN FOB CITY/STATE. VENDOR SHALL MAINTAIN INSURANCE
COVERAGE FOR FULL REPLACEMENT VALUE OF GOODS FROM POINT OF
ORIGIN TO FINAL DESTINATION CITY/STATE. VENDOR MUST ARRANGE
FOR SHIPPING BY CARRIER APPROVED BY PHILIP MORRIS TRANS-
PORTATION LOGISTICS DEPARTMENT. THE VENDOR IS ACCOUNTABLE
TO ENSURE THAT THEIR CUSTOMS BROKER PREPARE THE INLAND FREIGHT
BILL OF LADING TO REFLECT THE FOLLOWING INFORMATION: THIRD
PARTY BILLING "FREIGHT COLLECT" TO PHILIP MORRIS USA, C/O
TRANZACT SYSTEMS, PO BOX 1903, HOMWOOD, IL 60430. PHILIP
MORRIS WILL PAY THE INLAND FREIGHT FROM FOB TO FINAL
DESTINATION. IF VENDOR FAILS TO COMPLY WITH INLAND SHIPPING
AND BILLING PROCEDURES, VENDOR WILL BE ASSESSED INCREMENTAL

(CONTINUED NEXT PAGE)

By _____

PHILIP MORRIS U.S.A.

2071451618

PURCHASE ORDER

REQUESTING DEPT. COPY

FM #1S15U FM USA REV. 2/92 COMP. 50(4)



PHILIP MORRIS
U.S.A.

120 PARK AVENUE, NEW YORK, N.Y. 10017

SHOW THIS ORDER NO.
ON YOUR INVOICE

Y14994 - 01

CABLE ADDRESS: POLD NEW YORK
PHONE: AREA CODE 212-880-5000

DATE

VENDOR NO. 552157

VENDOR: DUES MATCH CORP.

SHIP
TO

REQUISITIONER	BUYER	BID REF./EXP. INT.	CONFIRMING TO	TAXABLE
F.O.B.	ROUTE VIA	PREPAID	TERMS	

1. Purchase Order number must appear on all invoices, bills of lading, cases, packing list and correspondence.
2. Invoices must be rendered on day of shipment to: 120 Park Avenue, N.Y., N.Y. 10017
3. Refer to PM USA Routing Guide for instructions on carrier selection and freight invoicing.

LINE	QUANTITY	UM	UNIT PRICE	AMOUNT
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FREIGHT CHARGES INCURRED BY PHILIP MORRIS.

DOMESTIC TERMS OF SALE:

VENDOR MUST DELIVER ALL GOODS FOB DESTINATION CITY, STATE.
THIRD PARTY BILLING "FREIGHT COLLECT" TO PHILIP MORRIS USA
TRANZACT SYSTEM, P.O. BOX 1903, HOMWOOD, IL 60430.
VENDOR MUST ADHERE TO THE CARRIER MODE, AND SHIPPING
INSTRUCTIONS REFLECTED IN THE PHILIP MORRIS TRANSPORTATION
ROUTING GUIDE PROVIDED BY THE PURCHASING DEPARTMENT. VENDOR
WILL BE ASSESSED WITH INCREMENTAL FREIGHT CHARGES INCURRED BY
PHILIP MORRIS.

BYT ACCT NY200 043269 330114D030

SUBLINE	SUBLINE	QUANTITY	DELIVERY DATE
000000 CHG		8,750	04/05/96
000000 CHG		8,750	04/12/96
000000 CHG		8,750	04/19/96
000000 CHG		8,750	04/26/96

2071451619

NO CHANGE TO TOTAL

\$.00

By

PHILIP MORRIS U.S.A.

TOTAL AMOUNT

86,450.00